EnergyNorth Natural Gas, Inc. d/b/a National Grid NH Call Answering Report February 2011

| <u>Month</u> | Year | Calls Answered in 30 Seconds | Total Calls Answered | % Calls Answered in 30 Sec for Month | % Calls Answered in 30 Sec 12 MTD |
|----------------|------|------------------------------|-------------------------|--------------------------------------|-----------------------------------|
| March | 2010 | 10,132 | 11,726 | 86.4% | 88.3% |
| April | 2010 | 9,920 | 11,036 | 89.9% | 88.2% |
| May | 2010 | 10,682 | 11,525 | 92.7% | 87.5% |
| June | 2010 | 11,016 | 11,742 | 93.8% | 87.7% |
| July | 2010 | 10,163 | 11,114 | 91.4% | 87.1% |
| August | 2010 | 11,023 | 11,988 | 92.0% | 87.3% |
| September | 2010 | 10,696 | 13,159 | 81.3% | 86.5% |
| October | 2010 | 10,505 | 14,347 | 73.2% | 86.1% |
| November | 2010 | 8,064 | 11,386 | 70.8% | 84.6% |
| December | 2010 | 7,456 | 10,637 | 70.1% | 83.7% |
| January | 2011 | 8,692 | 11,208 | 77.6% | 83.6% |
| February | 2011 | 8,780 | 10,988 | 79.9% | 83.2% |
| 12 Month Total | | 117,129 | 140,856 | 83.2% | |

Note: "Total Calls Answered" include calls answered by a customer service representative (CSR) and calls completed within the Voice Response Unit (VRU). The time to answer is measured once the customer makes a selection to either speak with a CSR or use the VRU.